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#### The Millionaire Real Estate Agent

This Book Is Dedicated To Real Estate Agents Everywhere. Acknowledgments Although The Writing Team For This Book Only Convened In The Summer Of 2002, The Genesis For The Millionaire Real Estate Agentcan, In Fact, Be Traced Back To The Mid-1980s When I Began Actively Searching For May 3th, 2024

## **Topic 1: Think Like A Millionaire Real Estate Agent**

Start With Your List Of 150 People You Know, And Who Know You. Even If You Have Been In Business For Quite Some Time, There Are Probably 100 People You Know That Are Not In Your Database Currently. Use The Memory Jogger List To Think Of Your Next 100-150 People You Are Going To Be On Purpose About Adding To Your Database. May 3th, 2024

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• Book, Positioning: The Battle For Your Mind By Ries & Trout – The Human Mind Is An Inadequate Container. Saturation Point Is 7 Things. • "Mind Share" For Real Estate Agents Is Slim To None. • When It Comes To Leads, The Quality Is In The Quantity. • Millionaire Real Estate Agen Jul 1th, 2024

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